

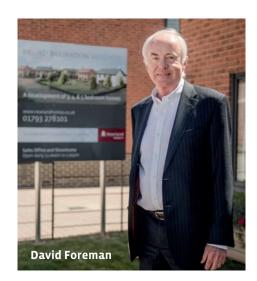
Considerate | Conscientious | Crafted







At Newland Homes, we've built a solid reputation for developing quality homes and enhancing local communities. Never ones to stand still, we constantly push the boundaries of residential development through an innovative approach to location, design, construction and environmental sustainability.



We specialise in medium to large-scale developments of apartments, townhouses and executive homes, the majority of which are zero or low carbon homes

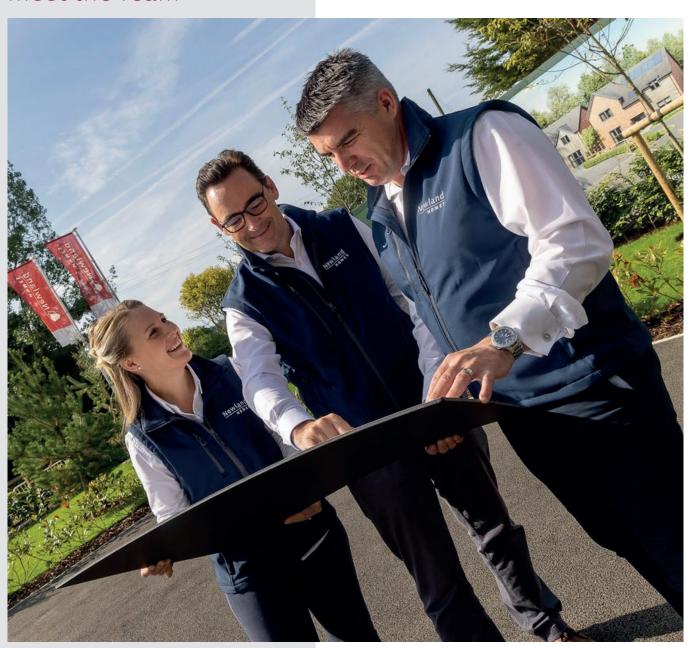
Our success is attributed to acquiring sites with excellent development potential in the right locations, and applying imagination, experience and determination to transform them into attractive places to live. Each development and each home is distinctive and requires an individual solution.

Our passionate commitment to this philosophy is the basis of our past, present and future success.

Javia

David Foreman, Managing Director

### Meet the Team



### Andrew Billings BSC (Hons) MRICS

Land Director

As Land Director and a Chartered Surveyor, Andrew has led the land team at Newland Homes since 2005. He has helped shape the land acquisition strategy and has contributed to the outstanding growth and success of the company.

#### Simon Richardson BSC (Hons) MA MRICS

Associate Land Director

Simon has a wealth of experience within the development and housebuilding sector, having been in the industry for over 25 years. As a Chartered Surveyor with an MA in Planning he is well placed to advise landowners on development matters.

## Tilly Brush

Land Co-ordinator

Tilly joined the land team in 2021 with the role of Land Co-ordinator after a successful career in residential sales and lettings. Her role is central to the smooth and effective running of the Land Department.



# Service Offering

We offer a seamless service for landowners; taking care of every aspect of the development process from planning to sales.

From luxurious, detached, zero carbon residences in an idyllic riverside setting in Tickenham to award winning town centre apartments in Bristol, we consider a broad range of land opportunities.

### Why sell your land to Newland Homes?

- Regional award wining housebuilder covering the Midlands down to the South West
- We take a pragmatic approach to each development, ensuring each solution is right for its location
- Seamless service for landowners, taking care of each aspect of the development process
- Design, Technical, Engineering, Commercial, Construction, Sales, Marketing and Customer Care is all in house.

Our success is attributed to acquiring sites with excellent development potential in the right locations, and applying our winning values to transform them into attractive places to live. Each development and each home is distinctive, and requires an individual solution.

Core values



Experiences











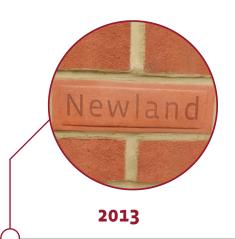


# Our Timeline

Over the last 30 years Newland Homes have become a major regional player with developments stretching across the West, the Cotswolds and its borders. Newland Homes is now responsible for more than 240 developments and over 3,400 completed homes to date.

### Laying the foundations

The first foundations were laid in 1991 when our founders, acquired two exciting opportunities that matched their entrepreneurialship, amidst a backdrop of a national recession. The success of these developments set the scene for the company to continue to grow and flourish.



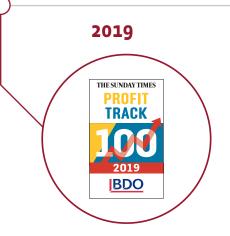
### Considerate, Conscientious, Crafted

In 2013 Newland Homes' colleagues identified some commonly held values that we could always compare our actions to. The result: "Considerate, Conscientious, and Crafted" is our fundamental benchmark in dealing with ourselves and others, and one we can share with customers.

### Recognition and awards

In 2019, we featured in The Sunday Times BDO Profit Track 100, coming in at no. 89 in the UK, and no. 6 regionally in the South West, previously featuring in 2010. Additionally, "The Old Nurseries" at Frome won regional finalist in the LABC Building Awards for Excellence, and Broad Blunsdon Heights, near Swindon won Best New Large Housing Development in the Local Building Excellence Awards.





### Why sell your land to Newland Homes?



### Prestigious

Newland Homes is an innovative and award winning house builder with a territory stretching across the Cotswolds and its borders and into the South West



### Pragmatic

We take a pragmatic approach to each development, ensuring each solution is right for its location



#### Persistent

We offer a seamless service for landowners, taking care of each aspect of the development process with a tenacious, solutions driven mindset



#### Present

We enjoy the benefit
of in-house expertise
in Design, Technical,
Planning, Engineering,
Commercial, Construction,
Sales, Marketing and
Customer Care



2020

#### It's in our hands

In 2022 our site in Tickenham became the first development of zero carbon homes, with 32 new homes benefitting from solar panels, air source heat pumps and hedgehog highways. 2021 saw Newland embark upon the UN Climate Neutral Now initiative, paving the way to becoming a climate considerate developer to invest in homes for the future.



### Being Climate Considerate

In 2020, we began to enhance the green credentials of our homes, beginning with all detached homes having a solar PV to support electricity production, EV charger wiring provision, integrated eco bins in kitchens, water butts for external rainwater harvesting, composters, optional batteries and many more initiatives besides... the pre-cursor to our zero carbon homes.





#### Insider Awards

We scooped the top accolade at the prestigious South West Residential Property Awards, which honour the work of housebuilders, developers, architects and other property industry professionals from across the South West. The judges singled out Newland Homes due to its 'strong sustainability credentials, good values and diversity of projects'.

# Climate considerate homes

### Looking to a sustainable future...

As we look to the next 30 years, our homes will become even more climate considerate, minimising environmental impacts for future generations.

From our 30th year onwards, we're making our biggest investments in climate mitigating measures, including planning zero and low carbon homes on all our developments.

In addition to this we're including a raft of measures within our designs and development masterplans ranging from small details making the biggest differences to items that will change and enhance the way our customers live in their new homes for generations to come.

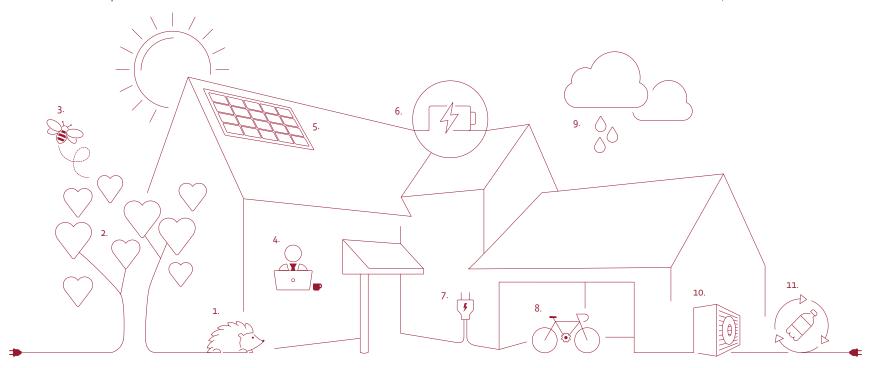
In building low and zero carbon homes, we ensure lower running costs in a number of ways, from the materials used within the construction of our homes, and also by utilising 'off grid' renewable systems to heat or power some homes where possible. Last year our homes had an average energy rating of 81-91% compared to 55-68% of the UK average home.

Newland Homes pushes the boundaries towards a sustainable future. We are steadfast in our commitment to delivering low and zero carbon homes as well as being a carbon neutral business.





### Across all our developments we consider sustainable solutions selected from a raft of measures, these can include...



- 1. Hedgehog highways planned throughout each development.
- 2. Mini woodlands/ anniversary woodlands included where possible.
- 3. RHS approved, bee friendly planting schemes across all our sites.
- 4. Work from home spaces and fibre broadband provision included.
- 5. Solar PV to detached and all zero carbon homes to assist electricity production.
- 6. Zero carbon homes with optional battery for electricity storage.
- 7. Wiring provision for electric vehicle charging points.
- 8. Cycle storage for every home.
- 9. Rain water butts and composters included where possible.
- 10. Air Source heat pumps or non fossil fuel heating in zero carbon homes.
- 11. Eco bins integrated into each kitchen to encourage recycling.







# **Testimonials**

### What our partners have to say about us...



Newland Homes is a well-regarded regional house builder with a long-standing and highly professional team. I have had the pleasure of advising Newland Homes for over 13 years on a range of residential development acquisitions from the very straight forward to the supremely complicated. I have always been impressed by their ability to secure "off-market" deals and the relationships that they build with the selling site owners and consultants. In my experience, they are a knowledgeable team that take a collaborative and pragmatic approach to acquisition and delivery and are solutions focused to ensure a successful outcome for all involved with a deal.

Colin Stratton, Partner, Osborne Clarke LLP



I have dealt with the Land Team at Newland Homes over many years. They are extremely professional, knowledgeable and have a no-nonsense approach. Landowners are dealt with both honestly and courteously.

**Graham Jones, Managing Director**, Merlin



As a developer I have both sold sites to and acquired sites with Newland Homes. As a regional housebuilder they are refreshingly different in that they are professional, straightforward and honest to deal with.

The Land acquisition team do not hide behind tiers of Board approvals. From my experience they take a well measured and thoroughly researched approach to acquiring property. Their thoroughness up front, early in the process means that there is no time wasting. They say what they are going to do and do it.

Newland Homes is large enough to be well resourced without being so large that one is overwhelmed with bureaucracy. I would welcome having the opportunity to work with Newland in the future.

Paddy Fox, Co-Owner, Chelverton Developments Ltd.



We have recently completed a land sale to Newland Homes, which became significantly more complex than expected. Newland demonstrated a calm tenacity in resolving the many legal and technical challenges they were presented with, where others might have withdrawn. We look forward to doing business with them again.

**Andy Hill**, Robert Hitchins

# Awards

In delivering exciting housing schemes and developments means Newland Homes are often nominated for awards. Some of our more recent awards include;







Site recognition award, winner 2021 & winner 2020. Newland Homes have proudly been a consistent finalist & winner over the last decade of the LABC Awards





Trowbridge Town Enhancement Award Winner, 2005, 2011 & 2014



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